

Welcome
Diane Brady

❖ ASLPC Update Eric Pineda

Announcements Diane Brady

LPC Marketing Update Guisselle Nunez

Accreditation Update Roanna Bennie

Adult Education Update Lisbeth Coiman

Basic Skills Update Don Miller



ASLPC Welcome

Eric Pineda





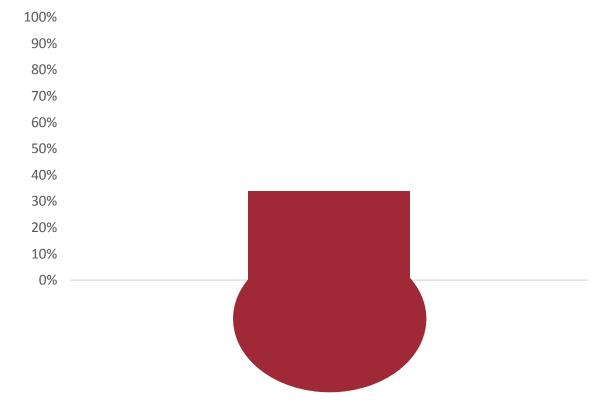
REMINDER: Fall Flex Day September 27, 2016





Goal: 65 donors through payroll deduction

"Give Me Five" Campaign Donors







LAS POSITAS COLLEGE

SUMMER & FALL MARKETING CAMPAIGN 2016

DATA-DRIVEN MEDIA PLAN

Objective: Generate brand awareness and enrollment by developing and managing marketing and public relations activities

Strategy: Included advertising (online and print), social media, direct mail and email, new collateral, integrated website messaging with promotion strategy (e.g. –unique URLs for tracking advertising response rates), public relations, and more

Market Research: District-wide market research results and data guided the marketing strategy. Research included—

- 1. Current Student Survey to understand current insights about student behavior and mindset
- 2. Feeder High School Research Project interviewed high school counselors to better understand why, or why not, what they said to their students about our Colleges



Market research

CLPCCD 2016 Student Survey

Goal: Understand student behavior and media preferences

EXCERPT



Primary Student Personas



Recent high school graduates, not yet fully employed





25% 34%

of enrolled students



Working adults pursuing a degree, certification, or career advancement





46%

54%

of enrolled students

Market research

CLPCCD High School Counselor Interviews

Goal: Understand what counselors say, or not, about our Colleges to prospective high school students





College	Strengths	Weaknesses
Berkeley City College (n=2)	Academic focusAccessible- public transportationClose to UC Berkeley	Lack of student gathering spaceOld facilities
College of Alameda (n=2)	College cultureAvailable by phone	
Diablo Valley College (n=5)	 Reputation Concurrent program High transfers to UC Schools Football program Study abroad program Many courses – art/music, tech, science, health Online registration Assessment testing counseling Services for students with disabilities 	 Counseling department – difficult to get an appointment Impacted Some holes in College Connect program No early enrollment
Laney College (n=3)	 Easy to get to location / transit Good culinary program Readily available by phone Flexible deadlines for applications and concurrent enrollment Summer school offerings Math classes not impacted 	 Lack of diversity Too much like high school – "feels like 13th grade"
Ohlone College (n=3)	 Highly ranked Fire Science and Sign Language Programs Performing Arts and Music Programs Campus 	Traffic/ Busy area

ADVERTISING STRATEGY

April - Present

ONLINE / TV / RADIO

- Direct eMail
- Facebook
- Pandora
- Comcast Television
- KYLD Radio Wild 94.9

PRINT

- Livermore Independent Print and digital ads
- Pleasanton Weekly Print and digital ads
- Tracy Press Print and digital ads
- Stoneridge Mall Skybanner
- Wheels Buses –Fall Fast Track (Late Start)
- Hacienda Movie Theater



TV AD: COMCAST





































TV AD

Advertising date: June 20th

to August 14th

Advertising zone: Hayward

Area

Target:

• Adults 18-35

Frequency: Avg. 25x per

week.

Program Focus: General

Overview





FACEBOOK AD

Number of clicks to LPC website: 18,025

Target Audience: Ages
16-55 with interests
related to LPC
programming and
activities





SUMMER: Text was placed below ad on Facebook newsfeed

LAS POSITAS COLLEGE

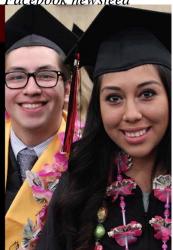
SAVE. LEARN. TRANSFER. WORK.

Apply or register now.

Classes begin August 17th—Financial aid is available.

www.laspositascollege.edu | 925.424.1015



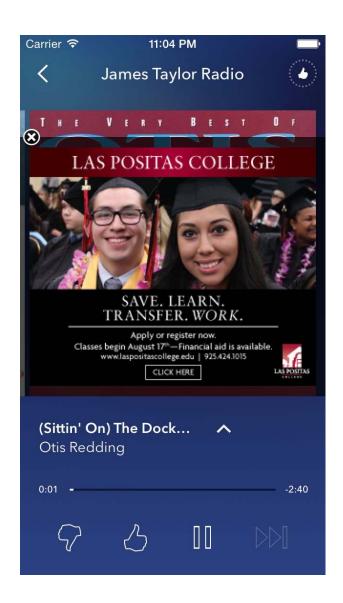


PANDORA AD

Number of clicks to LPC Website: 63,028

Target Audience: Ages 16-55 with interests related to LPC programming and activities



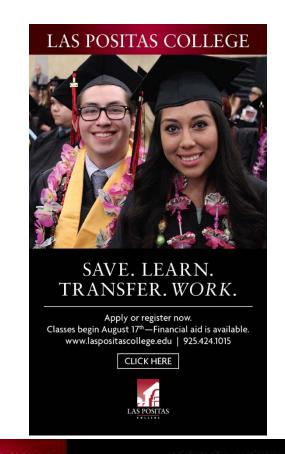


ONLINE (News Paper Ad)

Target Audience: Ages
16-55 with interests
related to LPC
programming and
activities

Where: Tracy Press --Livermore Independent-- Pleasanton Weekly





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CLICK HERE

STONERIDGE MALL SKYBANNER -- 2016

More than 1 million mall visitors during time Skybanner was displayed.



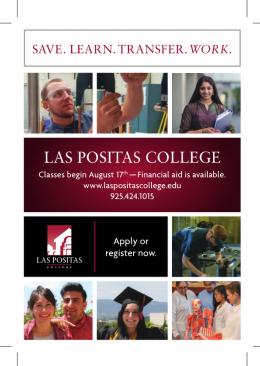


SAN FRANCISCO (LIVERMORE) PREMIUM OUTLETS--2016





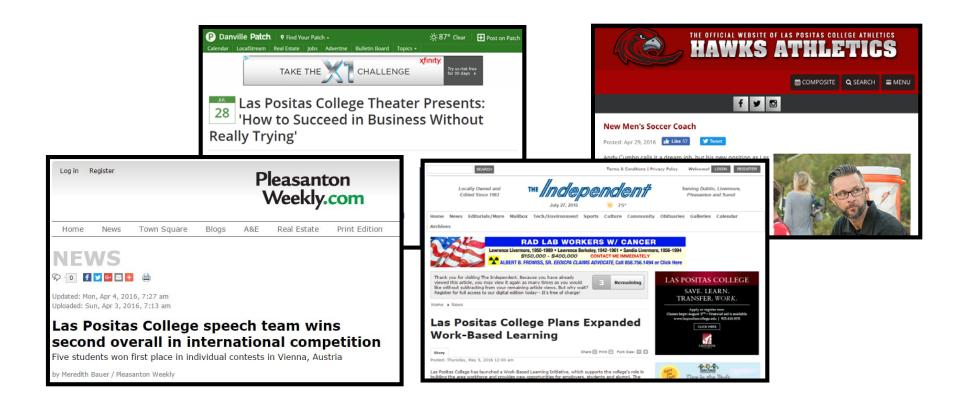






PRINT AD

Tracy Press -- Livermore Independent -- Pleasanton Weekly



Drafted and distributed 36 press releases: 21 picked up by media outlets



DIRECT EMAIL TO STUDENTS

Emails sent to students who (example)...

- who had not returned for more than one semester
- who had applied but not enrolled

Messages included: reminder to enroll for classes, or return, information on student services, and more

Dates: July 2016

SENT TO	Total Emails Sent	Opens	Click-through
Applied, Non-Registered & Registered	25,043	6,001	318



OTHER COLLABORATIONS

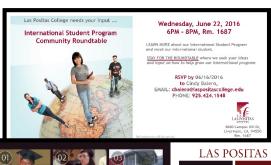
Assisted Las Positas College with additional marketing communication support-

Highlights:

- International Students Program
- Admissions Summer/Fall Class Schedule
- LPC Folder Designs
- Website Re-design
- Wheels/LPC Partnership
- Athletics Public Relations Professional To Boost Social Media Content And Print/Online Stories
- "One More Class" Campaign













OTHER COLLABORATIONS







Las Positas College Athletics added 2 new photos — at • Las Positas College.

March 12 · Livermore · @

There have been great crowds for the men's and women's CCCAA State Basketball Championships on a rainy weekend at Las Positas. The Hawks are hosting the Final Four for the first time, and what a treat "The Nest" has been for basketball aficionados.

"When we petitioned to get it, this was the vision: being able to see the stands full," a beaming Las Positas Athletic Director Dyan Miller said as she gazed out at the packed house Saturday ni... See More





OTHER COLLABORATIONS

Map Parking Find People A-Z Index

LAS POSITAS

Admission & Aid

Academic

Student

Why Las Positas College?

Athletics

About

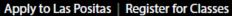
UP-COMING WEBSITE

Tentative Phase 1 roll-out: Fall 2016

DRAFT CONCEPT









Events

JUN TRANSFER: UC Davis Rep Visit Tuesday, 10:00 am

JUN Drop in Resume Assistance Tuesday, 11:00 am

JUN TRANSFER: CSU East Bay Rep Visit Wednesday, 10:00 am

Drop in Resume Assistance

News

Math League Student Places in top 1% April 28, 2016

Bonds Would Upgrade Community Colleges' Labs and Classrooms April 28, 2016

Las Positas College ready for NorCal final April 28, 2016



"One More Class" Campaign

DRAFT CONCEPT

Take one more step to strengthen your future.



Take one more step toward success.



Take one more class.

Have you registered for 9 to 11.5 units for the Fall semester? Yes?!

Take one more class and it could pay out big dividends toward achieving your educational goals.

Research shows you will be more successful by taking just one more class:

Save on fees.

Maximize financial aid.

Finish sooner and get that job or degree you want!



laspositascollege.edu

Fast Track Classes start August XX

UPCOMING MARKETING ACTIVITIES & COLLABORATIONS

- Advertising Late Start Classes University newspapers,
 Facebook, Pandora
- Spring Recruitment Campaign planning begins September 1
- Spring class schedule production
- New marketing collateral...and more!

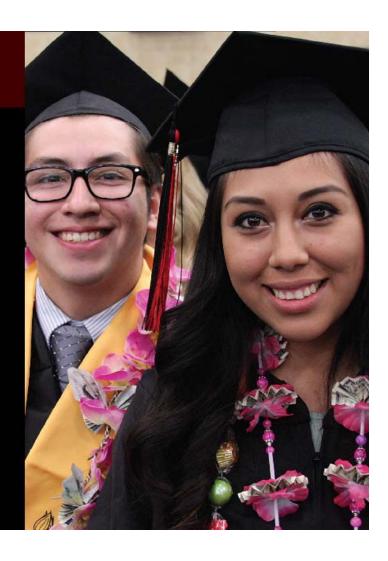


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Accreditation: Recommendations and Report

"In order to meet the standards....."

Roanna Bennie

Recommendations # 2 and # 3

-the team recommends that all full-time and parttime faculty assess instructional SLOs and communicate these outcomes regardless of delivery modality, on all course syllabi and official course outlines of record after engaging in a collegial selfreflective dialog about outcomes and improving student learning. (2.A.6)
-it is recommended that the instructional and administrative units engage in systematic and ongoing assessment and analysis of course, program, and general education outcomes in which the results are used for improvement and effective integrated planning processes. (II.A.1.c; IIA.2.f; IIA.2.i; II.A.3)

Recommendations # 2

the team recommends that all full-time and part-time faculty assess instructional SLOs and communicate these outcomes regardless of delivery modality, on all course syllabi and official course outlines of record after engaging in a collegial self-reflective dialog about outcomes and improving student learning.



Recommendations #2 and #3

-the team recommends that all full-time and part-time faculty assess instructional SLOs and communicate these outcomes regardless of delivery modality, on all course syllabi and official course outlines of record after engaging in a collegial self-reflective dialog about outcomes and improving student learning.
-it is recommended that the instructional and administrative units engage in a systematic and ongoing assessment and analysis of course, program, and general education outcomes in which the results are used for improvement and effective integrated planning processes.



Student Learning Outcomes

Category	2015 %	2016 %
Courses with SLOs	99%	96%*
Courses with On-Going Assessments	93%	88%*
Degrees, Certificates with Outcomes	100%	96%
Degrees, Certificates with On-Going Asses	sments 93%	88%*

^{* =} Includes minimal data from 2016 since eLumen has been mostly unavailable





















Recommendation # 4

the team recommends that the College include the Academic Freedom Statement in the college catalog. (II.A.7; II.B.2.a)



D O N E!!



Recommendation # 5

-the team recommends that Student Services evaluate:
- a. The method by which Student Services determines and monitors learning support needs they provide or need to provide DE students; and,
- b. The comparability of face-to-face counseling and tutoring services with online counseling and tutoring services. (II.B.3)

Recommendation: District #5

the Colleges and District should update and integrate their long range facilities planning process to reflect the total cost of ownership projections of facilities and equipment. (III.B.2.a; ER 19)

District led and coordinated.





Adult Education Block Grant

LPC Town Hall Meeting, 9/7/16

Lisbeth Coiman

What is the AEBG?

- State of California \$500 million awarded to CCCCO and the CDE to expand and improve the provision of adult education via consortia for the purpose of implementing regional plans for adult education.
- Las Positas College is part of the Mid-Alameda County
 Consortium and we share responsibilities in the development of
 Adult Ed programs and services with our 10 partners.
- Recommendations by the grant: Non-Credit pathways and bridge courses, wrap-around transition services, and assessment alignment, all in partnership with Adult Schools in the consortium.

AEBG Team

- In its initial stages the following members of our LPC community worked with MACC in the development of the strategic plan:
- Vicki Shipman
 - Frances De Nisco
 - Michelle Gonzales
 - Meghan Swanson
 - Jim Gioia

AENC Team

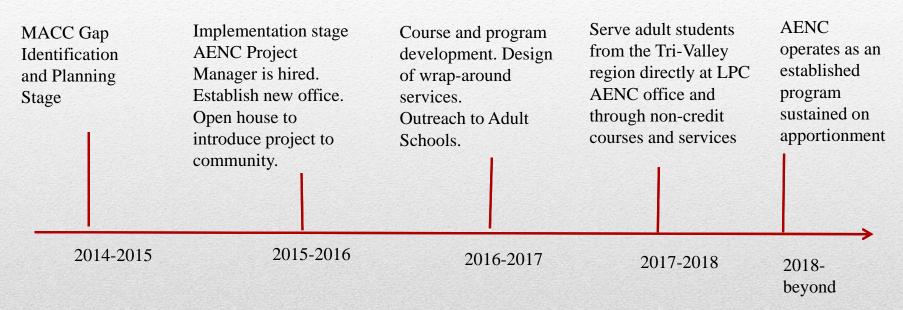
- Roanna Bennie
- Lisbeth Coiman

AENC Task Force

- Katie Eagan
- Jim Gioia
- Tom Fuller
- Ron Johansen

- Scott Miner
- Nadiyah Taylor
- Julia McGurk
- Kali Rippel
- Paula Schoenecker
- Meghan Swanson
- Mike Sato
- Vicki Shipman

- Grant work began in 2014-15 with Frances De Nisco, and others who attended MACC meetings and coordinated efforts to consolidate the Master Plan and identified the gaps and needs of the community.
- Lisbeth Coiman was hired as an Interim Adult Ed Non Credit Manager at the end of March to oversee the implementation phase of the program.



The Areas We Serve

- Adult Education
- ABE/ASE/ Basic Skills (Reading, Writing and Math)
- ESL / Immigrants
- Workforce prep (includes seniors) entering or re-entering the workforce
- Short-term CTE with high employment potential
- Programs for AWD
- Programs for adults to help children succeed in school
- Pre-apprenticeship

- Non-Credit
- Basic Skills
- ESL
- Immigrant Education
- Programs for Older Adults
- Short term vocational with high employment potential
- Programs for AWD
- Parenting Education
- Family and Consumer Services
- Health and Safety

Gaps and Needs of the Tri-Valley Region

- The Tri-Valley region has a significant number adults with disabilities (AWD) that lack the post secondary education resources to train for employment, or for pursuing their educational goals. 85 % of the families with AWD are economically insecure.
- Similarly, there is a significant number of new immigrants in Dublin and Pleasanton who don't have access to financial aid because they have not met the 1-year residency requirement.

Goals and Objectives

A task force will implement the AENC program based on the identified gaps and needs and the overall MACC objectives.

- Integrate existing programs and create seamless transitions into postsecondary education or the workforce.
- Employ approaches proven to accelerate a student's progress toward his/her academic or career goals.
- Collaborate in the provision of ongoing professional development opportunities for faculty and other staff.
- Develop partnerships and leverage existing regional structures and resources.

How Does LPC Use the AEBG Funds?

- AEBG is a small grant with limited resources, available until June 2018.
- Faculty stipends to collaborate with our partners.
- Faculty stipends to develop ideas and do curricular work.
- Professional Development
- The continuation of funding will be secured through apportionment.

What is the LPC Community Role?

- Participate in staff development opportunities
- Attend AENC online meetings via BlackBoard.
- Present your idea for non-credit course development.
- Participate in MACC meetings to collaborate with our partners.
- Educate members of the community about Non-Credit.
- ➤ To participate, contact Lisbeth Coiman:
 - ✓ Office 4111B. Ext. 1109. lcoiman@laspositascollege.edu

A Few Words About Non-Credit

- Non Credit is the number one strategy we have to provide educational opportunities to undocumented immigrants who don't meet the one-year residency requirement.
- Non Credit is a significant resource for students who have performed too low in academic skills assessments; therefore, have a long basic skills program ahead of them that can exhaust their financial aid funds.
- Non Credit provides supplemental employment opportunities for adjunct faculty struggling to make ends meet.
- Non Credit is a valuable strategy to bring the community back into a community college.
- Non Credit can also support regular students.

Basic Skills and Student Outcomes Transformation Grant

Las Positas College September 7, 2016

Ashley McHale, Don Miller, and Michelle Gonzales



Introduction

- \$1.5 million grant for Basic Skills over 3 years
- English and Math Departments will leverage funding to make targeted, sustainable institution-wide improvements that reinforce ongoing efforts to extend academic and student support services for disproportionately-impacted students at the college.
- Programs recommended by grant: co-requisite models,
 Multiple Measures Assessment (MMAP)
 implementation, contextualized instruction



Grant Writing Team

- Ashley McHale
- Don Miller
- Jennie Graham
- Lisbeth Coiman
- Katie Eagan
- Kristy Woods

- Michelle Gonzales
- Roanna Bennie
- Vicki Shipman





- Both English and Math were working on implementing some of these interventions at first notice of grant
- Co-Coordinators for grant were selected by a committee in early August
 - Michelle Gonzales (English)
 - Ashley McHale (Math)



Feb 2016
Official Notice of
Grant

Feb 24, 2016 Grant Discussed in BaSk Meeting Feb 24, 2016

Began Assembling
Grant Writing Team

March 9, 2016
Michelle Gonzales,
in role of BaSk CoCoordinator
reported on grant to
Academic Senate



March 2016 ant writing tear

Grant writing team researches and writes grant

March 24, 2016 Grant Submitted April 6, 2016 Eligible Not Funded June 17, 2016

Word that grant was funded after state secures additional BaSk funds



July 12, 2016
Official Letter received; grant funded

July 17, 2016

Grant Coordinator positions announced campus wide

July 26, 2016

Contractual Internal Review Committee reviews applications; grant coordinators selected

August 2 & 3, 2016

Grant team attends grant summit in Sacramento.



What this means for LPC

- English and Math will work on implementing high impact practices in Basic Skills to help students move more quickly through pathways to career, certificates, graduation, transfer, etc.
- An emphasis is on students who are failing to complete their basic skills Math and English sequences but also have a goal of earning certificates and degrees.

What this means for LPC

- These efforts will involve:
 - Professional development
 - Curricular work
 - Multiple measures assessment implementation
 - Integration of adult education work in the region.



How the Grant will be used:

- Hiring part-time positions
 - Staff development professional expert
 - Institutional research analyst
 - Assessment technician
- Faculty compensation for assistance in the areas of MMAP design and implementation for English and Math

How the Grant will be used:

- Research, design and implementation of an English 1A staff development program, rubric development for all levels of English.
- Research, design and implementation of a "Fast Track" mode of offering math courses, co-requisite courses for basic skills Math, Math Jam



How the Grant will be used:

- Professional development opportunities
 - Reading Apprenticeship
 - o Growth Mindset
 - o Habits of Mind
 - Classroom Management & Effective Student-Centered Activities



How can you get involved?

- Participate in professional development opportunities
- Attend monthly Basic Skills Committee meetings, 4th Wednesdays 2:30 4:00 in 2411a
- Apply for part-time professional development expert position
- Aid in research, design, and implementation of an English 1A staff development program
- Aid in development of English 1A rubrics
- Aid in promoting co-requisite courses and Math Jam to students
- Consider offering future "Fast Track" courses in your discipline